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Concepts

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Spring 2005

Kingston Custom Builders

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Open House Success

Happy Kingston Customers Open Their Home

A restored front porch and beautiful new stained glass door were the entrance way to Kingston's open house on September 26, 2004. Kingston and the owners sponsored the event to show the house remodel to friends, neighbors, and clients. Over 75 guests attended to see the fabulous finished home for themselves, and stayed to mingle with friends, nibble from the array of hor d'vours, and listen to the two excellent violinists performing in the sitting room. It was a wonderful evening to showcase another high quality job by Kingston Custom Builders. This beautiful house near the Washington Cathedral in NW, DC, had renovations and restorations done to numerous rooms. For the study, Kingston changed the old, flimsy windows to new Pella units, which blend in perfectly with the original trim. Inside the study, the backlighting shows off the new cove crown molding beautifully. The owners were afraid they would have to dispose of the original, ornate trim on the outside of the house, but that was not necessary. They said, "We are most pleased with the meticulous stripping, preparation, and painting Kingston did on our eighty-year-old exterior trim."



At the back of the house, the breakfast nook has been transformed. After installing all new Pella windows and a new door, the formerly cold, dark and drafty back porch is now bright and comfortable and is a favorite in the new home. The door opens out onto a deck, which expands the space and is a beautiful spot to sit and relax. There is also a new second floor porch above the breakfast room.

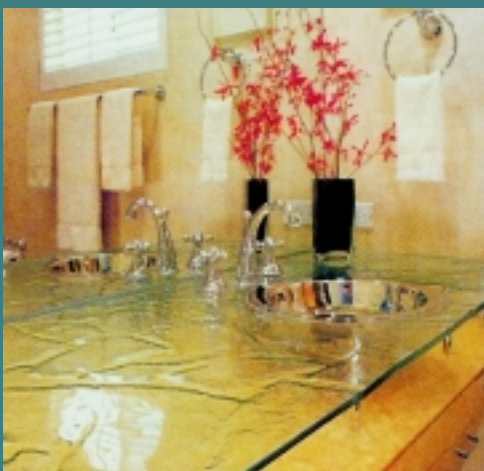


Kingston also restored and insulated the exterior of the east and west wings. Though less visible or "fun" than the other parts of the remodel, this aspect of the renovation makes the home much more comfortable. The owners are very pleased with the results and the value added to their home.



THE LIGHTER SIDE

After a ship sank in the ocean, three men ended up stranded in a lifeboat. They floated for days without food or water. One afternoon, a bottle floated up to the boat. The men grabbed the bottle and when they pulled out the cork, a genie appeared. 'I'll grant each of you a single wish,' said the genie. 'I wish I was home' said the first man. Then, poof! He disappeared. 'I wish I was home too,' said the second man. Poof! He disappeared too. The third man looked around. 'Gee I'm kind of lonely,' he said. 'I wish my friends were here with me.'



PRODUCT SPOTLIGHT

One of today's growing trends is the use of glass in uncommon applications. This textured glass countertop by UltraGlas is a prime example of some of the creative ways homeowners are utilizing this medium.

Quote of the Month

Experience is a wonderful thing. It enables you to recognize a mistake when you make it again.
- unknown

"I want to thank you for the fabulous job that Kingston did on our renovation. The work was done flawlessly, right on time and exactly on budget. My biggest concern was how my wife and kids, including a newborn, would survive six months of disruption. Your workers put my fears to rest with their professionalism, cleanliness, and promptness. Believe it or not I think we were all a bit sad when your workers had to say good-bye. I would recommend Kingston to anyone."

- Matthew P. Maloney
Kensington, MD

GONE FISHING

Partners And Employees Take Fishing Trip

Did you ever wonder where the Kingston crew disappeared to that one day over the summer? Owners and employees decided to get away from the hubbub of the construction world for a one day sabbatical to the middle of the Chesapeake. The guys chartered a boat from "The Rod n' Reel" in Chesapeake, Maryland, for some well deserved time to relax and go fishing. Their Captain boated the crew out to an area of the bay which is especially known for its rockfish. Mark Jackson, our excellent Field Supervisor, decided he had to go ahead and prove this by catching seven rockfish! One of these was also the largest catch of the day. Andrew Jackson did almost as well as his dad, when his end of the day tally came in second for the most fish. Carlos Pineda and Bob Lipovsky also did exceptionally well. More importantly, this trip was not just about who could catch what, but was a way of saying 'thank you' to all of our guys for their hard work and the great job that they do every day as part of Kingston Custom Builders!



Our construction team is ready to meet all of your design and construction needs.

(Left to Right) John Schmitt, Austin Schmitt, Bob Lipovsky, and Mark Jackson.

Could You Use 50 Bucks?

For every referral you send our way who becomes a client, you will receive your choice of the following:

- ☺ \$50 American Express gift card
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Offering these special rewards is our way of saying, "thank you" for helping our business grow.

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If you use this form, we will be able to make sure you get credit for all of your referrals when they become clients. If you have any questions, just give us a call at (703) 323-6527.

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Address _____ City _____ State _____ Zip _____

◆ Name _____ Home Phone _____

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YES! Please feel free to use my name as a reference when you contact the referrals!