

CUSTOM  
**KINGSTON**  
REMODELING

*Concepts*

*A Certified Remodeler serving the DC metro area since 1981*

*Spring 2004*

**Kingston Custom Remodeling**

11515 Suburban Place ♦ Fairfax Station, VA ♦ 22039  
3401 Rosemary Lane ♦ College Park, MD ♦ 20782  
(703) 323-6527 ♦ (301) 927-9249  
FAX: (703) 323-7913



**Quote of the Month**

Honest criticism is hard to take, particularly from a relative, a friend, an acquaintance, or a stranger.

— Franklin P. Jones



Our leadership team is ready to meet all your design and construction needs -- (L-R) John, Austin, Bob & Mark

**The Lighter Side**

When a ladder was stolen from a store, the manager said that further steps would be taken.

**Could You Use \$50?**

For every referral you send our way **that becomes a client**, you will receive YOUR choice of the following:  
☺ \$50 gift certificate to Home Depot  
☺ \$50 gift certificate to OutBack Steak House  
☺ \$50 donation to the charity of your choice in your name

By referring your friends and neighbors to us, you've helped our business grow. Offering these special rewards is our way of saying, **"Thank you, you're the best!"**

Without you, we couldn't do what we do. To take advantage of our Referral Reward Program, just fill out the referral sheet on the back and either fax or send it in. That's all there is to

*Looking for Quality Workmanship?*

*Kingston Wins Coveted Award*

*The National Association of the Remodeling Industry recently awarded Kingston the Grand Award for the Best Historical Restoration Project in 2003 in the Washington D.C. metropolitan area. Kingston gutted an 1840's Old Town Alexandria townhouse and added a new two story addition in the rear. The award focused on quality of workmanship, attention to historical detail, complexity of the project, creative solutions and overall appeal. The project presented particular challenges in its deteriorating foundational walls and footings, need for custom made Greek Revivalist period moldings, severely settled interior and exterior walls, and extremely difficult site conditions. The homeowners were quite pleased with Kingston's performance and the fact that Kingston "returned it to us in an extremely spectacular and elegant condition."*



Make sure your contractor is licensed and insured. That's Mark on a recent job. Neither he, nor Kingston will ever leave you hanging.

**Customer Comments**

**K**ingston listens to the needs of the customer ... we had particular challenges as owners of quite an old home, which Kingston met efficiently, and with careful thought and intelligent workmanship integrated the new into the old flawlessly.

--- Mrs. Helene Walutes  
Alexandria, VA



### Four-Foot Long Kitchen Sink

The Mystic-Sink by Elkay is designed to be a focal point of the kitchen. The sink features the faucet and drain at opposite ends, with water cascading through the 8"- wide tapered body.

## Pickup in the Rain

One night, at 11:30 p.m., an older African-American woman was standing on the side of a Alabama highway trying to endure a lashing rain storm. Her car had broken down and she desperately needed a ride. Soaking wet, she decided to flag down the next car. A young white man stopped to help her, generally unheard of in the conflict-filled 1960s. The man took her to safety, helped her get assistance and put her into a taxi cab. She seemed to be in a big hurry! She wrote down his address, thanked him and drove away. Seven days went by and a knock came on the man's door. To his surprise, a giant combination console color TV and stereo record player was delivered to his home. A special note was attached. The note read:

*Dear Mr. James:*

*Thank you so much for assisting me on the highway the other night. The rain drenched not only my clothes but my spirits. Then you came along. Because of you, I was able to make it to my dying husband's bedside just before he passed away. God bless you for helping me and unselfishly serving others.*

*Sincerely,*

*Mrs. Nat King Cole*

*Here's your chance to ...*

**WIN! WIN! WIN!**

**Free Movie Tickets for winning the Trivia Challenge!!!**

*How many different animal shapes are there in the 'Animal Crackers' cookie zoo? (a) 9 (b) 12 (c) 18 (d) 20 (e) 22*

Simply fill out the following information, fax (703 323-7913) or mail it, and you'll be entered to win our Trivia Challenge

Your Name \_\_\_\_\_

Your Phone \_\_\_\_\_ Your answer (check one) (a)\_\_\_ (b)\_\_\_ (c)\_\_\_ (d)\_\_\_ (e)\_\_\_

## REFERRAL REWARD PROGRAM !

**Fax to:** (703) 323-7913      **Mail to:** Kingston Custom Remodeling, 11515 Suburban Place, Fairfax Station, VA 22039

If you use this form, we will be able to make sure you get credit for all of your referrals when they become clients. If you have any questions, just give us a call at (703) 323-6527.

Your name: \_\_\_\_\_ Your Phone #: \_\_\_\_\_

**Referrals: If you run out of room, you can use a separate sheet of paper.**

Name \_\_\_\_\_ Home Phone \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Name \_\_\_\_\_ Home Phone \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Name \_\_\_\_\_ Home Phone \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_